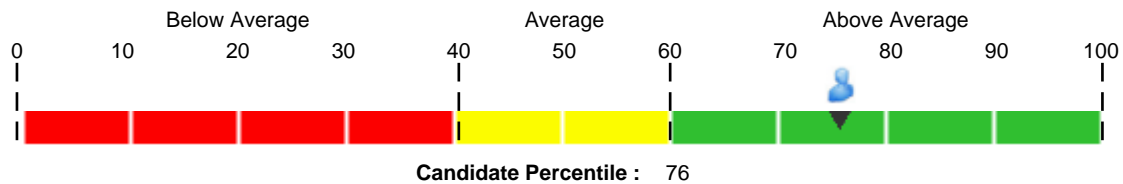

Wesman Personnel Classification Test

Verbal Reasoning

Name John Sample **Date of Testing** 3/3/2011
Organization Pearson Sample Corporation

Performance

Norm Group: Executive



Score Interpretation

John Sample obtained a total raw score of 32 out of 40 possible points on the Wesman Personnel Classification Test (Verbal Reasoning).

Compared to the norm group, John Sample's score was better than or equal to 76% of the individuals in the norm group indicated at the top of this report. This individual is likely to excel in tasks that require the understanding of complex verbal relationships and skill in manipulating verbal concepts. Specifically, in comparison with other individuals from the specified norm group, this individual is likely to:

- readily recognize subtle relationships among apparently different concepts or ideas.
- effectively integrate relevant information from diverse perspectives.
- recognize the potential implications of decisions and actions.
- develop effective arguments to support points of view.
- quickly learn new concepts.

Skills and Abilities Assessed by the *Wesman Personnel Classification Test* (Verbal Reasoning):

The *Wesman Personnel Classification Test* (Verbal Reasoning) measures the ability to understand concepts framed in words. Rather than focusing on simple fluency or vocabulary recognition, this test is aimed at the ability to think constructively, to find commonalities among apparently different concepts, and to manipulate ideas on an abstract level. Verbal reasoning predicts success in positions that require the understanding of complex verbal relationships and skill in manipulating verbal concepts. The score can be used as one indication of an applicant's potential for success in professional, management and executive positions that require high levels of reasoning, problem solving, and general mental ability.

Note. The *Wesman Personnel Classification Test* should never be used as the sole basis for making an employment decision. For more information on best practices for using test scores in selection decisions, please consult the *Wesman Personnel Classification Test Manual*, the *Uniform Guidelines for Employee Selection Procedures*, the *Standards for Educational and Psychological Testing*, or the *Principles for the Validation and Use of Personnel Selection Procedures*.